

John Deere Golf Sales

Full-Time

- **Locations**

Mitchell, SD, USA

Job Details

Description

C & B Operations, a leading John Deere Dealer, has an opening for a Golf Sales Representative in our SD/ND region.

A Golf Sales Rep at C & B:

- Sells & demonstrates new and used Golf & Turf mowing equipment and turf care to golf courses in assigned territory.
Represents the company primarily for the sale of golf & turf equipment to customers in a defined sales area.
- Promotes service and parts specials to customers in defined sales area.
- Continues to build trust and keeps a strong relationship with our customers
- Maintains current product knowledge on features and benefits of all equipment potentially saleable by the dealership.
- Maintains sales management information for all customers in the assigned territory.
- Conducts new equipment field demonstrations.
- Monitors trends in customer's business activities and timely communicates to management.
- Maintains current knowledge of used equipment values and ability to evaluate properly for trading purposes.
- Maintains current knowledge of financing options to assist customers with securing the purchase of new and used goods.
- Attends applicable sales training events/seminars.

Apply today to learn more about this exciting opportunity with C & B!

Qualifications

Education

Required

High School or better.

Experience

Required

This is an outside sales position requiring the ability to operate a motor vehicle, and to maintain insurability with the company's insurance carrier.

Must have golf/turf sales experience and excellent customer relation skills.

Licenses & Certifications

Required

Valid Drivers License

Carey Brenner

Recruiter

C&B Operations, LLC - Corsica

Cell: (605) 730-2088

brennerc@deerequipment.com

525 S. Hwy 281 Corsica, SD 57328

Apply now to join our team!

[Careers • C & B Operations \(cbequipment.com\)](#)